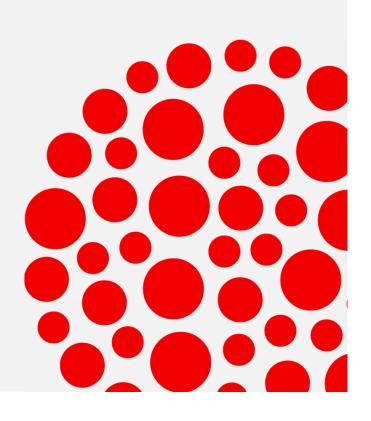
AUTOMOTIVE SECTOR IN PORTUGAL 2016

## AUTO INDUSTRY IN PORTUGAL



## OEM IN THE PORTUGUESE MARKET



Toyota / Salvador Caetano Products: LC70 Production 2015: 1.629 units

Mitsubishi FUSO Trucks Products: Canter Production 2015: 6.237 units



PSA Peugeot Citroen Products: Berlingo and Partner Production 2015:46.602 units





Volkswagen AutoEuropa Products:VW Sharan; Seat Alhambra; Scirocco Production 2015: 102.158 units

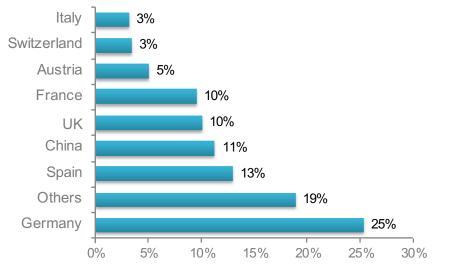


Source: ACAP - Associação Automóvel de Portugal

### VEHICLES PRODUCTION 156.626 UNITS

### EXPORT DESTINATIONS 96%

Heavy Cars LCV TOTAL Bus VOLKSWAGEN 102,158 102.158 n.a. n.a. (Autoeuropa) **PEUGEOT-CITROEN (PSA)** 13,310 46,602 33,292 n.a. MITSUBISHI Trucks 2,253 3,984 6,237 n.a. TOYOTA (Salvador n.a. 1,589 40 1.629 Caetano) TOTAL 115,468 37,134 4,024 156,626 VEHICLE EXPORT DESTINATIONS, 2015



Source: ACAP - Associação Automóvel de Portugal

NUMBER OF VEHICLES BY OEM AND TYPE, 2015





Iberian Peninsula is number one region in Europe for production of Light Commercial Vehicles

2.5 million vehicles per year are produced in the region, making it one of the largest production region in Europe.

Several assembly units with volumes higher than 100 000 vehicles per year

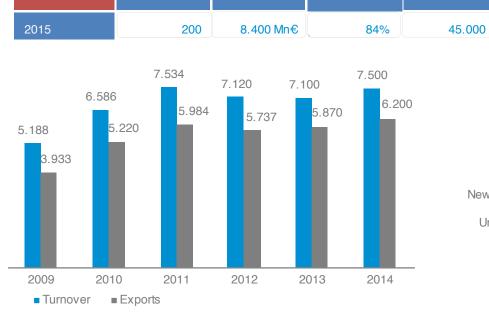
### AUTOMOTIVE COMPONENTS SUPPLIERS

Exports (%)

Employment

Turnover

### EXPORT DESTINATIONS

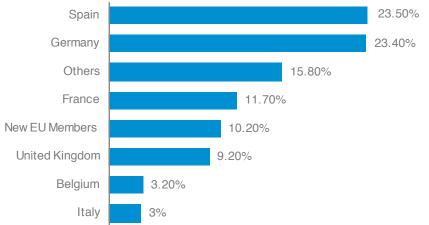


AUTO COMPONENTS INDUSTRY EVOLUTION

N°Companies

**Key Figures** 

Source: AFIA - Associação de Fabricantes da Indústria Automóvel, February 2016



AUTO COMPONENTS EXPORT DESTINATIONS, 2014

### AUTOMOTIVE COMPONENTS SUPPLIERS

The components industry grew 200% in the past 15 years;

# Main Customers are the major OEM: BMW, Daimler, Fiat / Chrysler, Ford, GM, Mitsubishi, Nissan, PSA Peugeot Citroën, Renault, Toyota, Volkswagen;

Main Tiers One located in Portugal: Aspöck, Benteler, BorgWarner, Bosch, Coficab, Continental, Delphi, Faurecia, Gestamp, Huf, Kirchhoff, Mahle, Preh, Renault, Sakthi, Saint-Gobain, SAS, TRW, Tyco, Visteon, Yazaki; Main Portuguese owned companies: Cabelauto, Caetano Coatings, Celoplás, Coindu, Couro Azul, Epedal, ERT Têxtil, Fehst, Iberomoldes, Inapal Metal, Inapal Plásticos, Incompol, Manuel da Conceição Graça, Microplásticos, Prenso Metal, Schmidt Light Metal, Simoldes, Sodecia, Sunviauto, TMG, Veneporte. Portuguese suppliers have international standards. All companies have quality certification ISO 9001 and the majority achieved the technical specification for the automotive industry ISO/TS 16949 and the environmental certification ISO 14001;

Activity sectors include: electrical and electronic equipment; infotainment; interiors; exterior; chassis, brakes, suspension, steering wheels and wheels; power train; engines and components and others.



### Automotive





BENTELER V Automotive





IMG



**(D)** THE SAKTHI GROUP

- TE

BOSCH

SAS

YAZAKI All Systems Go.

**公Simoldes** 

Driven by performance

SAS\_

MAHLE

HUTCHINSON'

Automotive Systems

faurecia

DELPHI

Invented for life

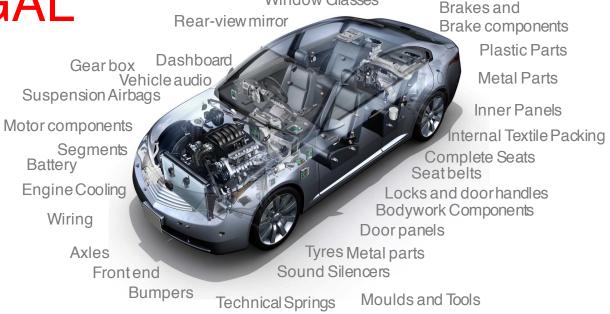
BorgWarner Turbo Systems

Source: AFIA – Associação de Fabricantes da Indústria Automóvel

### AUTO PARTS PRODUCED INPORTUGAL Steering wheels Window Glasses Brake Rear-view mirror



Leading brands choose Portuguese auto parts



### **RECENT TRACK RECORD**

VOLKSWAGENAUTOEUROPA	In 2014, VW announced an investment in Palmela's plant of €677 million to introduce new car production technology called "Modularer Querbaukasten". This new production technology is aimed at increasing flexibility in the production of passenger car models.		
PSA PEUGEOT CITROEN	In 2015, PSA Peugeot Citroën group has announced investment of <b>€48</b> million in Mangualde's production unit to produce an upcoming light commercial vehicle (LCV). Production is set to begin at Mangualde during 2018.		
BOSCH	In 2015 Bosch Car Multimedia Portugal, in Braga, announced the closing of the first phase of the €19 million project between Bosch and University of Minho, the Human Machine Interface Excellence project, and new investments of €55 million. 12 patents were already submitted. These projects aimed to develop advanced multimedia solutions to the automotive industry.		
TOYOTA SALVADOR CAETANO	In 2015, Toyota Caetano Portugal announced an investment of <b>€10</b> million in Ovar's plant to produce the Toyota Land Cruiser Series 70.		
SAKTHI	In 2016, Sakthi Portugal announced a new greenfield investment in Agueda, to produce safety critical automotive components. The project will create 135 new jobs and <b>36,7</b> M€ of investment.		
FAURECIA	In 2015, Faurecia announced an €40 million investment in Bragança's plant to produce new emission control systems, with the most innovative technology.		
GMD GROUP	In 2015, the French Group GMD has opened a new greenfield production facility in Arcos de Valdevez to produce automotive components. Total expected investment is <b>24,9</b> M€.		

## SUCCESSFUL PROJECT IN PLACE

#### National platform for electric cars

Portugal benefits from the first national wide, fully interoperable electric mobility system. A grid based on Portuguese innovation and technology with more than 1.100 charging points where any vehicle can be charged.

#### The 1300 normal charging points are placed in the cities of:

Almada, Aveiro, Beja, Braga, Bragança, Cascais, Castelo Branco, Coimbra, Évora, Far Guarda, Guimarães, Leiria, Lisboa, Loures, Portalegre, Porto, Santarém, Setúbal, Sintra, Torres Vedras, Viana do Castelo, Vila Nova de Gaia, Vila Real e Viseu.





## SUCCESSFUL PROJECT IN PLACE

Portuguese Salvador Caetano Group presented in 2011, the **100% electric bus** and launched in 2013, the **1**st **100%** electric bus for exclusive use at airports.



In 2014, Tramagal production site of Mitsubishi Fuso Truck and Bus Corporation announced that **Fuso Canter E-Cell trucks**, with battery-electric-powered "Zero Emission", were officially completed in Portugal.



## OPPORTUNITY - LITHIUM FOR ELECTRIC VEHICLES BATTERIES

#### PORTUGAL IS A MAJOR PLAYER IN THE LITHIUM INDUSTRY

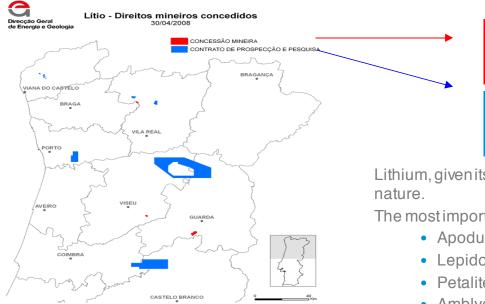
#### PORTUGAL IS THE TOP LITHIUM PRODUCER INEUROPE

LITHIUM: World Mine Production

	Mine production		Reserves
	2013	2014	
United States	870	W	38,000
Argentina	2,500	2,900	850,000
Australia	12,700	13,000	1,500,000
Brazil	400	400	48,000
Chile	11,200	12,900	7,500,000
China	4,700	5,000	3,500,000
Portugal	570	570	60,000
Zimbabwe	1,000	1,000	23,000
World total (rounded)	34,000	36,000	13,500,000

Source: U.S. Geological Survey, Mineral Commodities Summaries, February 2015

## **OPPORTUNITY - LITHIUM FOR ELECTRIC VEHICLES BATTERIES**



Areas where mining and quarrying has been approved by the Energy and Geology Bureau. One Portuguese company is already

Areas that have been identified by the Energy and Geology Bureau for lithium prospecting after reserves have been identified in that area.

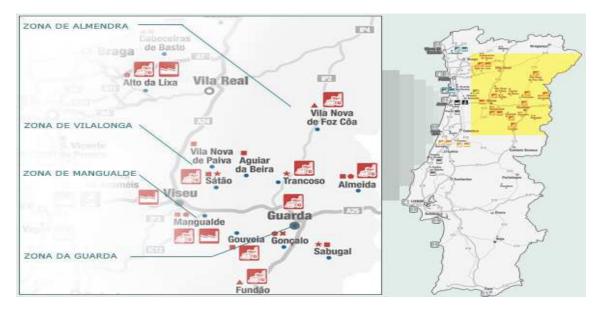
Lithium, given its extreme reactivity does not occur as free metal in

The most important lithium minerals in Portugal are:

- Apodumene
- Lepidolite
- Petalite
- Amblygonite

## OPPORTUNITY - LITHIUM FOR ELECTRIC VEHICLES BATTERIES

#### LITHIUM EXPLORATION IN PORTUGAL – FELMICA COMPANY



**FELMICA** is a mining company part of the Mota Group:

- Founded in 1967;
- Vast experience in the extraction and processing of raw materials for the ceramics industry;
- Dedicated to the mining activity currently holding exploration rights on more than 25 mining concessions of quartz and feldspar;
- Holds exploration rights for the lithium reserves in the central area of Portugal and is planning to setup a processing facility for lithium.



# INVESTINPORTUGAL

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